

August 15, 2014

To Whom It May Concern:

Allan Herman was referred to us by a number of colleagues, each of whom had purchased homes with Allan's assistance and highly recommended working with him. We were not disappointed!

Neither of us had ever bought or owned a home before and we were also relatively new to the Las Vegas area. Allan proved responsive, professional, and conscientious. He painstakingly answered all our questions, from the most basic to complicated. On the rare occasion where Allan did not know an answer to a question, he would find out and follow up with us promptly.

Drawing upon his prior experience as a CPA and an adjunct professor teaching accounting, Allan taught us a tremendous amount. He gave us context and enabled us to have a better understanding of every stage of the home buying process, from how to understand neighborhood comps to the breakdown of closing costs, as well as the particulars of the Vegas real estate market. Allan was extremely responsive at all times of day and night and very accommodating of our schedules.

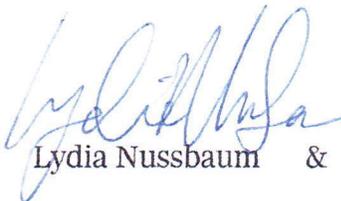
He was also forthright with his opinions when asked. We never felt pressured or thought he was imposing his criteria on us.

Finally, when it came time to making offers and negotiating, Allan proved extremely skilled. His instincts and predictions consistently bore out. During closing, he meticulously reviewed all documents, making sure the numbers were correct and even catching a few errors.

We were very lucky to benefit from Allan's expertise, flexibility, hard work, honesty, and zealous negotiation skills. We felt like Allan was looking out for our interest and that we were in very good hands.

We wholeheartedly recommend Allan, with absolutely no reservations.

Sincerely,

  
Lydia Nussbaum &   
Max Gakh